



**SOUTH ARTS, INC.**  
**FY19 P&L Summary by Program - 10**  
 July 2018 - May 2019

	10- National Coalition				10-1-NCAPER - NEA				10-2-NCAPER - Mellon				TOTAL			
	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining	Actual	Budget	Remaining	% Remaining
<b>Revenue</b>																
01-4010 State Partnerships	1,330.00	1,330.00	0.00	0.00%			0.00				0.00		1,330.00	1,330.00	0.00	0.00%
01-4020 NEA Grants - Partnership Agree.	2,711.69	7,583.53	4,871.84	64.24%			0.00				0.00		2,711.69	7,583.53	4,871.84	64.24%
01-4040 Corporate Contributions	800.00		-800.00				0.00				0.00		800.00	0.00	-800.00	
01-4146 NCAPER Steering Committee	15,979.96	24,867.00	8,887.04	35.74%			0.00				0.00		15,979.96	24,867.00	8,887.04	35.74%
03-4020 NEA Grants			0.00		5,000.00		-5,000.00				0.00		5,000.00	0.00	-5,000.00	
03-4030 Foundation Contribution			0.00				0.00		106,572.81	92,098.38	-14,474.43	-15.72%	106,572.81	92,098.38	-14,474.43	-15.72%
<b>Total Revenue</b>	<b>\$ 20,821.65</b>	<b>\$ 33,780.53</b>	<b>\$ 12,958.88</b>	<b>38.36%</b>	<b>\$ 5,000.00</b>	<b>\$ 0.00</b>	<b>-\$ 5,000.00</b>		<b>\$ 106,572.81</b>	<b>\$ 92,098.38</b>	<b>-\$ 14,474.43</b>	<b>-15.72%</b>	<b>\$ 132,394.46</b>	<b>\$ 125,878.91</b>	<b>-\$ 6,515.55</b>	<b>-5.18%</b>
<b>Gross Profit</b>	<b>\$ 20,821.65</b>	<b>\$ 33,780.53</b>	<b>\$ 12,958.88</b>	<b>38.36%</b>	<b>\$ 5,000.00</b>	<b>\$ 0.00</b>	<b>-\$ 5,000.00</b>		<b>\$ 106,572.81</b>	<b>\$ 92,098.38</b>	<b>-\$ 14,474.43</b>	<b>-15.72%</b>	<b>\$ 132,394.46</b>	<b>\$ 125,878.91</b>	<b>-\$ 6,515.55</b>	<b>-5.18%</b>
<b>Expenditures</b>																
01-5000 Salaries	2,996.10	10,450.67	7,454.57	71.33%			0.00		22,496.75		-22,496.75		25,492.85	10,450.67	-15,042.18	-143.94%
01-5010 Payroll Taxes	344.58	1,100.21	755.63	68.68%			0.00		2,587.15		-2,587.15		2,931.73	1,100.21	-1,831.52	-166.47%
01-5020 Employee Insurance	284.64	1,290.80	1,006.16	77.95%			0.00		237.20		-237.20		521.84	1,290.80	768.96	59.57%
01-5030 Pension Contributions	179.76	627.04	447.28	71.33%			0.00		149.80		-149.80		329.56	627.04	297.48	47.44%
01-5100 Travel - Staff	2,125.87		-2,125.87				0.00				0.00		2,125.87	0.00	-2,125.87	
01-5205 Bank & Credit Card Charges	23.80		-23.80				0.00				0.00		23.80	0.00	-23.80	
01-5215 Dues	1,214.00	1,000.00	-214.00	-21.40%			0.00		200.00		-200.00		1,414.00	1,000.00	-414.00	-41.40%
01-5230 License & Taxes	300.00	300.00	0.00	0.00%			0.00				0.00		300.00	300.00	0.00	0.00%
01-5265 Printing	384.53	1,250.00	865.47	69.24%			0.00				0.00		384.53	1,250.00	865.47	69.24%
01-5305 Supplies - Computer	271.88	250.00	-21.88	-8.75%			0.00				0.00		271.88	250.00	-21.88	-8.75%
01-5310 Supplies - General Office		100.00	100.00	100.00%			0.00				0.00		0.00	100.00	100.00	100.00%
01-5320 Telecommunications	149.90	300.00	150.10	50.03%			0.00				0.00		149.90	300.00	150.10	50.03%
01-5400 Advertising		2,500.00	2,500.00	100.00%			0.00				0.00		0.00	2,500.00	2,500.00	100.00%
01-5420 Consulting & Honorarium		4,000.00	4,000.00	100.00%			0.00				0.00		0.00	4,000.00	4,000.00	100.00%
01-5430 Equipment Rental		4,500.00	4,500.00	100.00%			0.00				0.00		0.00	4,500.00	4,500.00	100.00%
01-5440 Exhibition Supplies		500.00	500.00	100.00%			0.00				0.00		0.00	500.00	500.00	100.00%
01-5485 Storage-Shipping-Crating		500.00	500.00	100.00%			0.00				0.00		0.00	500.00	500.00	100.00%
01-5495 Temporary Services		4,875.00	4,875.00	100.00%			0.00				0.00		0.00	4,875.00	4,875.00	100.00%
02-5000 Salaries-R			0.00		5,000.00		-5,000.00		19,000.00	52,458.47	33,458.47	63.78%	24,000.00	52,458.47	28,458.47	54.25%
02-5010 Payroll Taxes-R			0.00				0.00		2,760.00	4,918.43	2,158.43	43.88%	2,760.00	4,918.43	2,158.43	43.88%
02-5020 Employee Insurance-R			0.00				0.00			668.78	668.78	100.00%	0.00	668.78	668.78	100.00%
02-5030 Pension Contributions-R			0.00				0.00			267.51	267.51	100.00%	0.00	267.51	267.51	100.00%
02-5100 Travel -Staff	915.62		-915.62				0.00		3,704.02	11,000.00	7,295.98	66.33%	4,619.64	11,000.00	6,380.36	58.00%
02-5110 Travel-Board			0.00				0.00		418.14		-418.14		418.14	0.00	-418.14	
02-5130 Travel - Cons/Cnt/Pnl/Spkr			0.00				0.00		5,716.05	16,900.00	11,183.95	66.18%	5,716.05	16,900.00	11,183.95	66.18%
02-5240 Occupancy - Rent-R			0.00				0.00		5,223.68	1,832.00	-3,391.68	-185.14%	5,223.68	1,832.00	-3,391.68	-185.14%
02-5260 Postage & Couriers			0.00				0.00		33.00		-33.00		33.00	0.00	-33.00	
02-5265 Printing & Graphics			0.00				0.00		266.95		-266.95		266.95	0.00	-266.95	
02-5276 Prof. Fees - Consultant/Service			0.00				0.00		8,720.00		-8,720.00		8,720.00	0.00	-8,720.00	
02-5285 Pubs - Graphic Services			0.00				0.00		720.00		-720.00		720.00	0.00	-720.00	
02-5290 Pubs -Booklets & Catalogs			0.00				0.00		333.68		-333.68		333.68	0.00	-333.68	
02-5310 Supplies - General Office			0.00				0.00		534.74		-534.74		534.74	0.00	-534.74	
02-5400 Advertising/Promotion/Publicity			0.00				0.00		26,778.00		-26,778.00		26,778.00	0.00	-26,778.00	
02-5420 Consulting & Honoraria			0.00				0.00		4,675.00		-4,675.00		4,675.00	0.00	-4,675.00	
02-5445 Facility Rentals			0.00				0.00		150.00		-150.00		150.00	0.00	-150.00	
02-5455 Food & Beverages			0.00				0.00		473.65		-473.65		473.65	0.00	-473.65	
02-5460 Other -Meetings			0.00				0.00		1,395.00		-1,395.00		1,395.00	0.00	-1,395.00	
<b>Total Expenditures</b>	<b>\$ 9,190.68</b>	<b>\$ 33,543.72</b>	<b>\$ 24,353.04</b>	<b>72.60%</b>	<b>\$ 5,000.00</b>	<b>\$ 0.00</b>	<b>-\$ 5,000.00</b>		<b>\$ 106,572.81</b>	<b>\$ 88,045.19</b>	<b>-\$ 18,527.62</b>	<b>-21.04%</b>	<b>\$ 120,763.49</b>	<b>\$ 121,588.91</b>	<b>\$ 825.42</b>	<b>0.68%</b>
<b>Net Operating Revenue</b>	<b>\$ 11,630.97</b>	<b>\$ 236.81</b>	<b>-\$ 11,394.16</b>	<b>-4811.52%</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 4,053.19</b>	<b>\$ 4,053.19</b>	<b>100.00%</b>	<b>\$ 11,630.97</b>	<b>\$ 4,290.00</b>	<b>-\$ 7,340.97</b>	<b>-171.12%</b>
<b>Net Revenue</b>	<b>\$ 11,630.97</b>	<b>\$ 236.81</b>	<b>-\$ 11,394.16</b>	<b>-4811.52%</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>		<b>\$ 0.00</b>	<b>\$ 4,053.19</b>	<b>\$ 4,053.19</b>	<b>100.00%</b>	<b>\$ 11,630.97</b>	<b>\$ 4,290.00</b>	<b>-\$ 7,340.97</b>	<b>-171.12%</b>